

## Diaper Customer P&L

	Feb-10	Product Revenue	Total Revenue	Contribution Profit	Units	CP/Unit
1	Diapers	2,303,655	2,208,209	(200,194)	62,306	(3.21)
2	Baby Care	394,023	389,508	(14,542)	12,329	(1.18)
3	Baby	844,736	879,127	125,146	30,453	4.11
4	Other	9,915,128	9,933,946	895,067	252,410	3.55
5	<b>Total</b>	<b>13,457,542</b>	<b>13,410,790</b>	<b>805,476</b>	<b>357,498</b>	<b>2.25</b>

	Feb-09	Product Revenue	Total Revenue	Contribution Profit	Units	CP/Unit
1	Diapers	1,751,959	1,773,284	(57,551)	44,736	(1.29)
2	Baby Care	283,190	301,330	15,597	8,437	1.85
3	Baby	633,742	655,685	73,876	15,351	4.81
4	Other	9,207,030	9,314,847	676,193	225,007	3.01
5	<b>Total</b>	<b>11,875,920</b>	<b>12,045,146</b>	<b>708,115</b>	<b>293,531</b>	<b>2.41</b>