
From: Blackburn, Jeff [REDACTED]
Sent: 6/15/2018 9:58:56 AM
To: Krawiec, Peter [REDACTED]@amazon.com]
Subject: RE: Alchemy

Excellent -

-----Original Message-----

From: Krawiec, Peter
Sent: Friday, June 15, 2018 9:54 AM
To: Blackburn, Jeff <[REDACTED]@amazon.com>
Subject: Alchemy

Very impressive startup- (definitively a startup) lots of things to improve but founders are fantastic and I believe it enables a huge opportunity for us. Their business stand alone can get much larger and we can be a customer of their service to build a broader retail experience, leveraging their licenses, pharmacists, tech, FCS, and domain knowledge. We can own the broader retail experience the nonsubscription business. Our strengths are highly complimentary to theirs. [REDACTED] will be a good leader on our side, intellectually curious, high bias for action, and very optimistic and most importantly knows Amazon- great energy between [REDACTED] and TJ.

Carlo and I had dinner with the founders last night (learned a lot were very open). It's clear they are very mission driven. They care a lot about the future and their people. The people we met from Alchemy are good folks. Super excited about Amazon and relieved that Walmart will not be the buyer. Engineering team thrilled that they won't have to unplug from AWS under a Walmart world.